FINANCIAL REPORT for Fest'Napuan 2018 @ 26/06/2019 SUMMARY

INCOME / REVENUE	Vatu
Sponsors (Cash donations)	3,495,000
Stalls	1,406,000
Merchandise	338,400
Sales of old materials	81,200
Total	5,320,600

^{*}Note- In-Kind Sponsorship not considered for INCOME / REVENUE

Note: Fest'Napuan self-financed the replacement of the roof of Saralana stage for a total amount of 1,030,197VT. Also, the main sponsor in 2018 was the Vanuatu Forestry Association which paid Fest'Napuan 1,245,000 VT to host the Climate Quiz activity during the daytime hours of the festival.

EXPENSES / DEPENSES	Vatu
Roof renovation	
	1,030,197
International artists	607,180
Local artists	405,000
Meal tickets for artists and volunteers	98,250
Stage construction, set-up and runnings	780,998
Sound & Lighting	1,205,440
Climate Quiz Activity	292,500
Stalls	165,628
Merchandise	156,285
Transport	52,000
Petty cash	95,000
Utilities	495,392
Social event	68,130
Other	5,000
Bank fees & charges	17,590
Total	5,474,590

NET PROFIT / DEFICIT

-153,990

DETAILED						
INCOME / REVENUE		EXPENSES / DEPENSES	EXPENSES / DEPENSES			
	Amount		Amount			
Sponsors (Cash donations)		Roof renovations				
Vanuatu Forestry Association	1,245,000	Materials and labour	1,030,197			
Telecom Vanuatu Limited - TVL	600,000					
Reserve Bank of Vanuatu	300,000	International artists				
Ministry of Youth and Sport Development	300,000	Airfares (International)	394,880			
Law Partners	200,000	Accommodation, meals and tranportation	212,300			
Hon Minister Ralph Regenvanu MP	100,000					
Shiro Limited	100,000	TOTAL	607,180			
UNELCO	100,000					
Timakata & Associates	50,000	Local artists				
Edward Nalyal & Partners	50,000	Incentives	405,000			
Asco Motors	50,000					
Hon Minister Jean-Pierre Nirua MP	50,000	Meals tickets from stalls				
AJC	50,000					
First National Vanuatu Real Estate	50,000	For bands and volunteers	98,250			
Intra Pacific Trading Co Ltd - Intraco	50,000					
National Bank of Vanuatu	50,000	Stage construction, set-up and runnings				
World Vision Vanuatu	50,000	Security	140,000			
Hon Kenneth Natapei MP	20,000	Wiring	100,000			
PVMC Councillor Ms Jenny Tasale Regenvanu	10,000	Venue cleaning	63,600			
PVMC Councillor Ms Marie-Louise Milne	10,000	Toilets cleaning	20,000			
Ms Carol Anne Dover	10,000	Materials	272,398			
Hon Ronald Warsal MP	10,000	VIP night	35,000			
Hon William Gillion MP	10,000	Backdrop	40,000			
Daniel Seehusen	10,000	Stage crew	45,000			
Pacific Consulting Ltd	10,000	Scaffolding	65,000			
Island Property	10,000					
TOTAL	3,495,000	<u>TOTAL</u>	780,998			
Merchandise		Sound & lighting				
T-Shirt	334,200					
Bags	4,200	Sound System	1,000,000			
TOTAL	338,400	Lighting	205,440			
		<u>TOTAL</u>	1,205,440			
Stalls		Climate Quiz Activity				

<u>TOTAL</u>	1,406,000	Equipment, materials and editing	292,500
Sales of old materials			
TOTAL	81,200	Stalls	
		Materials, labour and transport	165,628
GRAND TOTAL	5,320,600	Merchandise	
In-kind donations - estimated values		T-shirt printing	156,285
VBTC - broadcasting and livestreaming	2 500 000	1-Stiff printing	130,203
New-Zealand High Commission for bringing a band	2,500,000	Tonormant	
	1,000,000	Transport	
Australian High Commission for bringing a band	1,000,000		
Vsolutions - graphic design, branding, social media campa	1,000,000	For level hands and well-interes	F2 000
Wilco - building supplies for stage Wayf Events - discount on lighting equipment hire	500,000	For local bands and volunteers	52,000
Wayf Events - discount on lighting equipment hire	368,000	Dette.	
TVL - communications credits	320,000	Petty	
Josh Davies - lighting technician	300,000		
Alliance française for bringing a band	280,000	Fan an Ikin la imma alista a salaana	05.000
Don Tailleur - use of furniture for changing room	250,000	For multiple immediate purchases	95,000
spread, 110,000vt + 1000 copies Life and Style, 60,000vt)	170,000		
technician (10 nights)	160,000	Utilitie	
World Vision - waste management	150,000		
Au Bon Marché - food for international artists	150,000	Water and electricity consumption	495,392
Port Vila Timber and Hardware - materials for venue	150,000		
National Bank of Vanuatu - Wet weather tent	140,000		
FM107 - broadcasting live	120,000		
Lifechanger Ministries - lighting towers	100,000		
Switched on Services - wiring stage and stalls	100,000	Social	
Société de services pétroliers - Pacific Energy - fuel cards	100,000		
interview tear drop sign; 1 merchandise stall sign	100,000	<u>TOTAL</u>	68,130
Sound Centre - speakers for sound system; congo loan	100,000		
Lonbu Constructions - fencing and installation	100,000	Other	
Pacific Suppliers - scaffolding for sound system	100,000		
VanCorp - camion and driver for trips to Mangaliliu	80,000	Vanuatu Financial Service Commission	5,000
Langlois Enterprises	80,000		
Wan Smolbag - rises for disability tent	70,000		
Timbaland Wood Works - timber for stage construction	62,000		
Bella Vista Enterprise - installation of lighting	60,000		
APCO - paint for backdrop	60,000		
Eaglewatch Security Services - security package	50,000	Bank	
Recycle Corp - camion services	50,000		
Vila North School - Fest'Nalenga administration support	50,000	TOTAL	17,590
Design Impax - printing of stage banner stickers	30,000		
University of the South Pacific - chairs and tables for backs	40,000		
L'Houstalet - refreshments - VIP night	36,000	Grand Total	5,474,590
Lapita Cafe - refreshments for VIP night	25,000		
Vanuatu Cultural Centre - 10 tables and 20 chairs and mee	15,000		
Nambawan Cafe - refreshments VIP night	15,000		
Sharper Image - tags and lanyards	15,000		
Computer World - hard drive	10,000		
Total	10,006,000		